

KAI INSTRUMENT UTM FACULTY FOR 2015

SECTION F - PROFESSIONAL SERVICES AND GIFTS (10 MARKS)								10				
No.	Kriteria	KPI	Weightage	Sub-weightage	Unit Data	Benchmark	Benchmark Score	Target	Achievement	Achievement Score	% Achievement	
1	Professional services & Gifts	Gross Income generated from training courses (non-degree programme)/postgraduate fees (leading to higher degree)/franchise program fees	20%	100%	RM/fac	35,000,000.00	2.00	3,281,250.00	9600	0.01	0%	
2		Gross Income generated from consultancy excluding contract research)/hospital recoupable fees	25%	100%	RM/fac	15,000,000.00	2.50	1,406,250.00	222,450.26	0.40	16%	
3		Profit from organising conferences and seminars in the field of expertise	5%	100%	RM/fac	1,000,000.00	0.50	93,750.00	0	0.00	0%	
4		Endowment (including professorial chairs)	10%	100%	RM/fac	10,000,000.00	1.00	937,500.00	0	0.00	0%	
5		Gifts (money, equipment, research materials, etc.) (worth > RM 5,000.00)	5%	100%	RM/fac	2,000,000.00	0.50	187,500.00	500,000.00	1.33	267%	
6		Income from product commercialization/technology know how licencing	35%	100%	RM/fac	7,000,000.00	3.50	656,250.00	31000	0.17	5%	
Total Marks for Section F			100%				10		82270	1.90		